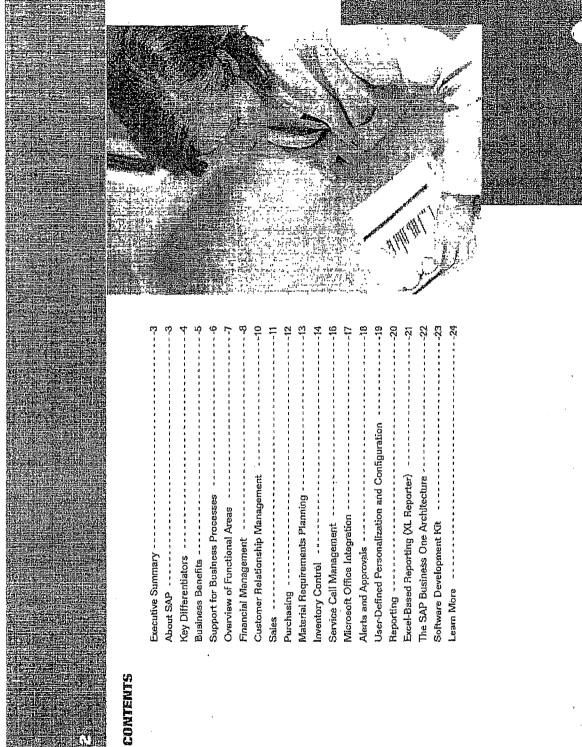
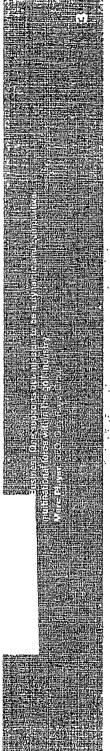


LSI-000421



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executive summary

SAP is recognized as the leading provider of collaborative bissions solutions for all types of industries in every major merket. With over 12 million users in 120+ quurtides, 100,000+ installations, and more-than 1,809 partners worldwide, SAP is the world s largest indespendent software company and the third-largest indespendent software supplier.

Ppr over 30 years, SAP has specialized in what it does best —delivering industry-leading business solutions that enable organizations to resport to day to-dig cryalitrages. That experience and stability is one of the primary reasons why businesses large and of the primary reasons why businesses large and small choose SAP;

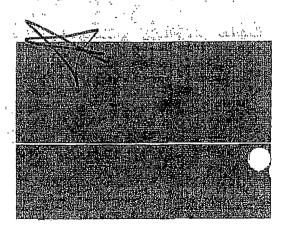
White SAP solutions were one seen as the sole preserve of large companies, that perception and resulty has changed. With annual R & D spending of over LSS12 billion, SAP has rengineared its solution portfolios to meet the specific needs of every size and type of business-access multiple industries, resulting in powerful business solutions like SAP Business Otte. More than 11,000 small and midsize businesses have discovered the power and eithpidisty of SAP Business. One Isn't it time you did the same?

ARCOUNT SAP

The SAP" Business One application is an affordable, integrated business, management solution designed specifically for small and mickbae enterprises. For the first time, business coveries of small and midstee enterprises can leverage a strige application to automate business processes and deliver an accurate, unified picture of critical, up-to-the-minute business information across all functional business; areas. This 360-degree visibility into safes, floaride, purchasting, warektouse management, and manufacturing, among others, enablessyou to make confident decisions, thuis indreasing the profitability of your business; and ordreve, fewels of portroo.

SAP Business One is delivered thy a worldyide network of qualified SAP, dursinges partners. The partners leverage SAPs worldwire expertise this pointers leverage SAPs worldwire expertise this provide services and support on a local level. With mere than 1.300 partners and 300 partners solutions delivering industry- and market specific expertite experite and easily anhance and externd SAP Blusiness you, dan easily anhance and externd SAP Blusiness you.

SAP Business One is Ideally, suited for companibles with revenue up to US\$100, million erwalt up to US\$100, million erwalt up to QSB employees. Implemented in many markets, it is aptimized for companies in the retail wholesale, basid manufacturing (discrete and process), sind process), and process, in the manufacturing folsones and process), sind process, in the manufacturing folsones is a subsideray, covisioning, or simplifier of a global organization ellegoty benefitting from SAP entiting style or a subsideray to far fight and private of reconfigured in the global organization process and global virtuals of reconfigured in the global subsidies and global virtuals of the configured in the branchine the implementation process and global virtuals the benefitte of SAP Business (Oppie).



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KEV DIFFERENTIATORS

The SAP Business One application is a breakthrough In business management software for small and midsize enterprises and offers the following key

management and prospecting, manufacturing, and financial management. Embedded CRM functionality managament (CRM). Wab-based accoss, campaign ssamlessly integrates sales, support, e-commerce, and other customer-facing processes across the SAP Business One automates all core business functions including customer relationship Comprehensive Functionality organīzation.

virtually any item in a report to see all the relevant details. The software's reporting functionality uses a standard Microsoft Excel interface to simplify report Unique query and reporting tools allow you to select Powerful Reporting Tools and Analyses

that monitor, notify, and take action based on specific integers an immediate notification of the event. SAP Business One goes an extra step and automatically Initiates a workflow proceas to direct resources and SAP Business One provides workllow-based alerts events. Any breach of predefined business policies prompts a response to the event. Morkflow-Based Alerts creation.

application that is designed with the end user in mind so even those with limited technical stills find it easy to use. An intuitive user interface and a Microsoft Windows environment significantly reduce the SAP Business One Is a flexible yet powerful gasy to Use earming curve.

organization the freedom to easily add fields, change forms, and personalize queries and reports. You can add new functionality quickly as the needs of the SAP Business One gives everyone In your Flexible and Adaptable

business change over time.

independent softwere vendor solutions are currently available. Their quality is closely monitored by SAP to

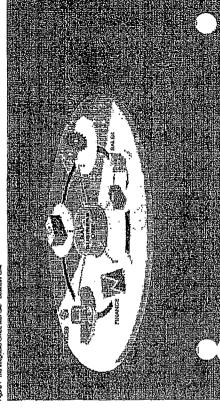
Integrated and Certified Vertical Solutions SAP partners provide rich, integrated vertical functionality for SAP Business One. Over 300

of the solutions have been reviewed by SAP to gain certification for the product to be integrated into SAP ensure the best customer experience possible. Many

Business One.

understandable format and lets you drill down into the end visibility of operations. The Orag&Relate Teature SAP Business One gives people at all lavels end-toinstantly places information and transactions in an information to research and enswer questions. Dray&Relate

than 30 years of experience and over 12 million users provider of business software solutions, with more SAP Business One is from the world's leading Backed by SAP



Four t The Integrated Office with SAP Bushass Offer

T21-000454



BUSHNESS BENEFITS

benefits of SAP Business One. With a best-in-class solution at the right price for your growing business, costs, selza opportunities, and anticipate challenges It has the power to help you boost productivity, cut There has never been a better time to realize the as never before

limits on data storage, and restrictions on the number

of simultaneous users and locations.

slow software performance, outdated information; Why put up with solutions you'll outgrow? Eradicate

Future-Proof Your IT investment

For unprecedented day to day control, use destboards to deliver up-to-the-minute snapshots of

key performance indicators.

Gain Clearer Insight Instantly

Increase Revenue

Fast and easy access to real time information from wan replaced in the application helps you identify new salas opportunitias, braig new products to market quickly, and provide business-building levels of customer support and service.

Reduce Costs

customizations associated with efforts to maintain Say goodbye to costly upgrades and repetitive

One centralized data repository dramatically boosts

Imprave Efficiency

Be Afert to Critical Information -SAP Business One features powerful alert functionality that is easy to establish.

efficiency and provides the right information to the

right people to eliminate redundant data entry.

Access Local Support A worldwide network of guallited business partrers

Access Local Support

pravides unsurpassed lacal support.

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Get Lip and Running Quickly

Take advantage of preconfigured settings that support bast business practices and enatile easy.

implementation so you can get up and running

quickly,

Support Multicurrency Transactions

software compaubility.

SAP's independant software vendor partners complement existing SAP Business One functionality and further address your specific business needs. betiking, and laventory. Fully integrated solutions from Run on One Solution SAP Business One includes the following integral components; accounting, customer relationship .. management, wates, manufacturing, purchasing,

Improve Customer Relationships

Custoner relationship management arms your team with relevant company-wide data for stronger sales and support

ntegrate SAP Business One with Microsoft

seatyless communication within your organization and Minnsaft Office suite of products. This enables includas functionality such as sharing contacts. SAP Business One is fully integrated with the appointments, and tasks.

SAP Business One features an open architecture that Integrate SAP Business One with mySAP" Suite family of business applications and with more seamlessly integrates with the mySAPT Business than 300 applications from independent software Business Suite



Conduct business transactions and report in multiple Speak the Language of Your Customer currencies. :

more than 40 countries, you can communicate with With the support of more than 25 languages and